

2016 Financial Report



EASTERN OREGON UNIVERSITY F O U N D A T I O N 2016 Annual Financial Report



EOU President Tom Insko, '94



EOU Foundation President Mike Allstott, '85

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A record \$600,000 in scholarships will be awarded to students in the upcoming 2017-18 school year thanks to the Eastern Oregon University Foundation.



Dear Alumni, Donors and Friends,

The Eastern Oregon University Foundation is confidently moving into its 54th year supporting our institution with the critical financial resources necessary to offer an incredible education for so many deserving students.

We are very proud of our efforts and your support in 2016 - one of our most successful years ever!

This past year, the Foundation exceeded our expectations and awarded \$510,000 in private scholarships to students. Your financial support, stewarded by Trustees and our team in University Advancement, made this incredible milestone possible. As the culture of philanthropy grows, we reach new heights and impact more lives through the power of giving.

Each year, the Foundation provides over \$850,000 in total financial support for students, faculty, programs, and departments — all from private sources and donors like you. These funds support projects such as EOU's literary publication Basalt, the annual PowWow, grants, student research and presentations at national conferences, capital investments throughout campus and many other programs.

We are seeing increased engagement from alumni, friends of EOU, faculty, and staff in all areas. Our assets now total more than \$14 million, double what they were less than a decade ago when we launched the first phase of the Campaign for Eastern. Our work continues as we look toward a new and expanded campaign to grow fundraising efforts and, in turn, grow EOU.

We are very enthusiastic about the future of Eastern Oregon University and the vital role it plays in our community, region, and state. The Foundation Board and Trustees seek to expand our reach to engage alumni and connect with new donors and friends from diverse geographic and personal backgrounds. This effort is critical to our continued growth in both financial investment and leadership. I encourage you to contact University Advancement if you would like more information and want to get involved!

Thank you for your ongoing involvement with the Foundation and at EOU. Go Mountaineers!

Sincerely,

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Mike Allstott, '85 President, EOU Foundation

EOU Foundation 2016 Financial Report

The Eastern Oregon University Foundation is growing and working every day to provide support to students and increase engagement with alumni and friends. We are offering over \$600,000 in scholarships for 2017-18!

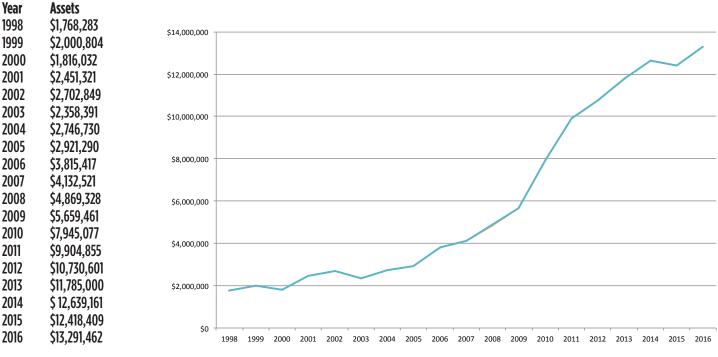
We are excited to work with our alumni, friends, faculty, staff and students on all of our alumni, development and fundraising programs, and especially with the Campaign for Eastern. This campaign focuses on increasing student access to higher education and is proving to be very successful! If you have any questions about this report or any of the EOU Foundation activities, please let us know and we will be happy to help.

~Tim Seydel, Executive Director of EOU Foundation & Vice President for University Advancement

STATEMENT OF FINANCIAL POSI DECEMBER 31, 2016*	TION	LIABILITIES AND NET ASSETS LIABILITIES:	
ASSETS		Accounts payable Due to affiliate	\$ 161,240 1,406,008
Cash	\$ 2,744,458		
Investments	10,173,643	Total liabilities	\$ 1,567,248
Pledges receivable, net	190,975		
Beneficial interest	656,660	NET ASSETS:	
Property and equipment, net	1,092,974	Unrestricted:	
Intangible assets, net	-	Undesignated	\$ 938,398
Total assets	\$ 14,858,710	Designated by Board	324,908
	φ 14,000,710	Temporarily restricted	4,665,811
		Permanently restricted	7,362,345
		Total net assets	\$ 13,291,462
		Total liabilities and net assets	\$ 14,858,710

*The Oregon Agriculture Foundation (OAF), is recorded as a subsidiary of the EOU Foundation in the financial statements. The OAF is a charitable organization founded for the purpose of providing financial support to the EOU Foundation to help further agriculture studies.

EOU Foundation Historical Chart of Assets



The Eastern Oregon Foundation Year in Review

Statement of Activities For the Year Ended December 31, 2016

		Uprostrictod		Temporarily		Permanently		Total	
REVENUE AND GAINS	<u>U</u>	<u>Unrestricted</u>		Restricted		Restricted		Total	
Contributions	\$	160,735	\$	312,098	¢	265,788		\$ 738,621	
Contributions - Shared employees	Ψ	229,864	ψ	512,030	ψ	203,700		229,864	
Investment income (loss)		73,392		361,210		_		434,602	
Administrative assessments		141,649		301,210		-		434,002 141,649	
Special event revenue		9,523		26,668		-		36,191	
Rental income		9,525		119,311		-		119,311	
Net revaluation of split-interest agreement	c			- 122,368				122,368	
Donor requested transfers	5	75		(4,679)		4,604		122,500	
Other revenue		4,428		15,661		4,004		20,089	
-		·						· · · · · · · · · · · · · · · · · · ·	
Total revenues and gains		619,666		830,269		392,760		1,842,695	
-									
NET ASSETS RELEASED FROM RESTRIC		NS:							
Expiration of program and time restrictions		476,123		(476,123)		-		-	
-		,							
Total revenues, gains and other support		1,095,789		354,146		392,760		1,842,695	
-									
EXPENSES									
Administrative and general		250,256		-		-		250,256	
Fundraising support		232,452		-		-		232,452	
Other University support		486,934		-		-		486,934	
Total expanses		969,642						969,642	
Total expenses		909,042		-				909,042	
Increase (decrease) in net assets		126,147		354,146		392,760		873,053	
-									
Net assets, beginning of year		1,137,159		4,311,665	6	6,969,585		12,418,409	
	•	4 000 000		4 005 044				10.004.400	
Net assets, end of year	\$	1,263,306	\$	4,665,811	\$	7,362,345	\$	13,291,462	

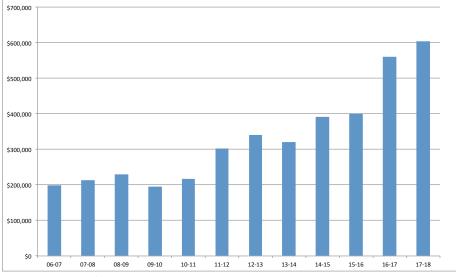
FOUNDATION ACCOUNTING POLICIES: The EOU Foundation's financial statements are presented in conformity with Generally Accepted Accounting Principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual amounts could differ from those estimates.

The Eastern Oregon Foundation Year in Review cont

Consolidated Statement of Cash Flows For the Year Ended December 31, 2016

net cash from operating activities: 918 Depreciation 918 Net revaluation of split-interest agreements (122,369) Endowment contributions, including pledges receivable (302,022) (Increase) decrease in value of investments (606,268) including reinvested dividends and interest (606,268) (Increase) decrease in non-endowment pledges receivable (88,720)	53
Endowment contributions, including pledges receivable(302,022)(Increase) decrease in value of investments(606,268)including reinvested dividends and interest(606,268)	8
(Increase) decrease in value of investments including reinvested dividends and interest (606,268)))
including reinvested dividends and interest (606,268)	2)
(Increase) decrease in non-endowment pledges receivable (88,720)	,
Increase (decrease) in due to affiliate (12,518)	,
Increase (decrease) in accounts payable 114,957	1
Net cash used by operating activities (142,969)))
CASH FLOWS FROM INVESTING ACTIVITIES:Purchases of investments(293,330)Proceeds from sale of investments769,948	
Net cash provided by investment activities 476,618	8
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from endowment gifts including collection of pledges 251,855	5
Net cash provided by financing activities 251,855	5
Net increase in cash 585,504	4
Cash, beginning of year 2,158,954	4
Cash, end of year \$ 2,744,458	}

EOU Foundation Scholarship Awards



2016 Total Assets by Category

EOU Foundation supports these programs and more: **Operational Support** 8% Alumni Program Art Dept. Support - media, print making, graphics and pottery Arts East Publication Academic Support 3% **Basalt Publication** Campus Event Support for faculty, staff and Other Support administrative staff, campus holiday and opening 6% Clock Tower and Carillon Music Collegiate Athletic Program Support Conference attendence for students Crisis support for students in need from glasses to travel, rent and many other areas Education Dept. Equipment English Writing Program Support EOU Academic Marketing Program 2016 Total Expenses by Category Equipment for sciences dept. Faculty support for professional publications and Flag Preservation Geology Program Hermiston Center Support High School Outreach and Summer Institute Hoke Renovation Holiday Music Festival Honors Program Student Aid Honorariums and Memorials 52% International Student Event Internship Program Fund EOU Marketing Dept. McKenzie Farm Support Multicutural Center Program Support Music Ensemble Program Nightingale Gallery OHSU Rita Monahan Support Fund 2016 Gross Revenue by Category OHSU Nursing Club Oregon East Publication Outdoor Program General Support 19% Presidents Innovative Fund Professional development for Faculty Psychology Program Support Science Dept Equipment Science Journal Support Fund Stenard Gardens Student Media Group Student Recruitment Fund Student Summer Research Support Theatre Program Vice President's Support Fund Visitng artist and speakers University Grant Program Student Aid Annual Welcome receptions

Ars Poetica EOU Atheltic's

sessions events

Career Center

Chemistry Club Choir Program

EOU Drumline

development

Library Support

Media Program

Music Program

PowWow Event

Professorships

Rodeo Club

Staircase

Women's Resurces Center

Fine Arts

Student Aid 83%

Administrative

and General

10%

Other EOU

Support

19%

EOU Other Support

27%

Fundraising

19%

- 6 -

54%

EASTERN OREGON UNIVERSITY

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The Legacy Society was formally established by the EOU Foundation to honor those who have displayed generosity and foresight by taking steps to remember Eastern Oregon University in their estate planning.



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New Funds in 2017

Ted and Mary Brown Scholarship Coach Mike Memorial Scholarship

Grants in 2017

Maybelle Clark McDonald Foundation

Honor Roll of Donors 2016

The EOU Foundation wishes to recognize and thank all of our donors in 2016. The following list recognizes each donor who gave by cash, pledge or bequest to the Foundation, including gifts to the EOU Mountaineer Athletic Association and the many other organizations at the University. Donors are listed by the total amount given in 2016.

\$100,000

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\$25,000+

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Every effort has been made to acknowledge all gifts received by the Foundation. If you have any questions or concerns please contact our office.

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